

OPENSOURCE CONSULTING INC.

Capability Statement

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WHO WE ARE

OpenSource Consulting Inc. (OSCI) is a Canadian leadership solutions architecture practice. Modern IT is assembled from suppliers, platforms and now AI, and someone has to make the whole thing accountable to the business outcome. OSCI does that across four disciplines: AI governance, IT strategy and operating model, supplier management, and governance and service management. The practice is led by Asif Shaikh, with 25+ years in enterprise transformation across pharmaceutical, medical device, energy, financial services and the public sector, and solution architecture on deals above \$50M.

CORE CAPABILITIES

- AI governance:** AI inventory and ownership, responsible AI, AI readiness, and AI management systems aligned to ISO/IEC 42001.
- IT strategy and operating model:** technology roadmaps, target operating models, service-to-product transitions, and capability assessments.
- Supplier management:** multi-vendor governance and service integration, sourcing and insourcing strategy, statements of work, and supplier transition and exit.
- Governance and service management:** accountability models and RACI, ITIL process design, CMDB and service mapping, service management office set-up, and audit remediation (SOX, GxP, 21 CFR Part 11, ISO 20000/9001).
- Transformation delivery:** program governance and PMO, release and transition planning, risk management, and organizational change management.

PACKAGED OFFERS

Fixed-scope engagements for the problems organizations are paying to solve now, each quoted at a fixed price.

Offer	Duration	What the client gets
Audit Remediation Sprint	4–8 weeks	Each audit finding traced to the process, role and tool behind it; fixes put in place with the client's teams; an evidence pack the auditor can test.
Sourcing, Insourcing and Supplier Exit Advisory	6–10 weeks	Buyer-side sourcing strategy and business case, a statement of work the client controls, bid evaluation, and a transition and exit plan that protects service continuity.
AI Management System Readiness (ISO/IEC 42001)	6 weeks	Gap assessment against ISO/IEC 42001, AI inventory with named owners, risk and impact method, priority controls, and a roadmap to certification.
Service-to-Product Operating Model Shift	8–12 weeks	Product taxonomy, product owner accountabilities, funding and governance rules, and a pilot product team running the new model.

WAYS TO START

Engagement	Format	Outcome	Price (CAD)
AI Governance Leadership Workshop	Half day, plus written readout	AI in use, who owns it, and the first five controls.	\$6,000
Operating Model Health Check	3 weeks, fixed scope	Where accountability breaks, a gap register and a 90-day plan.	\$15,000
Fractional Leadership	1–3 days a week	A senior leader who runs governance and builds the successor.	Monthly retainer
Assessment Sprint	4–8 weeks	Current state, target operating model and a costed roadmap.	Scoped to need

OUR METHOD: PARIVARTA

Every engagement follows the same five phases, so clients always know where they stand.

Phase	What happens
Assess	Current-state maturity across people, process, technology, suppliers and AI; stakeholder interviews and capability scoring.
Redesign	Target operating model, governance and accountability structures that close the gaps found.
Build	Frameworks, procedures, tooling configuration, and AI and security controls.
Implement	Rollout and adoption through organizational change management and phased cutover.
Sustain	KPI dashboards, a review cadence, and ongoing maturity tracking.

Truss, OSCI's governance platform in development, runs the Parivarta method in software: services, suppliers, accountable roles, change and release in one auditable system.

PROOF POINTS

Client	Engagement	Result
Fortune 6 global energy company (via ISG, 2026)	Service integration and network security operating model assessments	Executive readouts, transformation roadmaps and insourcing recommendations delivered
Global pharmaceutical leader	Cybersecurity move from a service model to a product model	95% process adoption; proof of concept led to a \$45–50M transformation deal
Global medical device manufacturer	400+ applications moved to managed services across 30+ suppliers	Zero continuity breaches; supplier performance up 30%
Ontario critical-care transport provider (via Buchanan Technologies, 2024)	Operating model and ITSM review against KPMG audit findings	Unified Operating Model across six governed modules
Multi-sector enterprise portfolio	Proprietary global service integration framework	Deployed across 4+ Fortune 500 accounts

CERTIFICATIONS

- Certified Scrum Product Owner (CSPO); Google AI Essentials; Google Cybersecurity Certificate
- Google / DeepLearning.AI: Generative AI, Prompt Engineering, AI Product Strategy, Responsible AI (2024–2025)
- ITIL 2011 Foundation Bridge; ITIL Practitioner: Release and Control; ISO 20000 for Consultants; SIAM Practitioner

AVAILABILITY

Available for contract, interim and fractional engagements, remote or hybrid. Based in Ontario, serving clients in Canada and the United States. Delivery can scale through a vetted bench of senior subcontractors when an engagement needs more than one practitioner.